



# FACULTY OF MANAGEMENT UNIVERSITY OF WARSAW

[www.wz.uw.edu.pl](http://www.wz.uw.edu.pl)

1/3 Szturmowa Street, 02 – 678 Warsaw, Poland

Phone: +48 22 55 34 002, +48 22 55 34 138, fax: +48 22 55 34 001

E-mail: [ibp@wz.uw.edu.pl](mailto:ibp@wz.uw.edu.pl)

## International Business Program – 2-year M.A Study Program (01.10.2015-30.09.2017)

### I year - I semester

The title of the course	lecture	seminar	ECTS
Introduction to Politics	15		2
Corporate Finance		30	2
Strategic Management		30	2
International Economics	30		3
Entrepreneurship		15	1
Management Information Systems	15	15	3
Modern Management	30		3
Market Research		30	2
Business Ethics	30		2
Negotiations		30	2
Financial Markets	15		2
International Logistics		30	2
Elective 1	15		2
Elective 2	15		2
<b>Total</b>	<b>165</b>	<b>180</b>	<b>30</b>

### I year - II semester

The title of the course	lecture	seminar	ECTS
Statistics with elements of Econometrics		30	2
Entrepreneurship		30	2
International Commercial Law		30	2
Strategic Marketing Management		30	2
International Business		30	2
Process Management	30		2
International Political Relations	15		2
Organizational Ethnography	30		2
Business Intelligence		30	2
Human Resources Management		30	2
Master seminar		30	2
Elective 3	15		2
Elective 4	15		2
Elective 5	15		2
Elective 6	15		2
<b>Total</b>	<b>135</b>	<b>240</b>	<b>30</b>

### II year - III semester

The title of the course	lecture	seminar	ECTS
Internship			30
or			
Taking part in the exchange program			30

### II year - IV semester

The title of the course	lecture	seminar	ECTS
International Marketing		30	2
European Business Law	30		2

International Banking and Finance	30		2
International Taxation		30	2
Managerial Accounting		30	2
Operations Research		30	2
Master seminar		30	2
Master's thesis			12
Elective 7	15		2
Elective 8	15		2
<b>Total</b>	<b>90</b>	<b>150</b>	<b>30</b>